



# MEMBER BENEFIT GUIDE

BCHBA members automatically become a member at the state (Wisconsin Builders Association – WBA) and national (National Association of Home Builders – NAHB) level. That's three memberships for the price of one. In addition, each federation offers a distinct package of benefits to enhance membership experience.

Benefits range from advertising opportunities to promote your business, insurance plans, free dinner meetings, travel discounts, member rebate programs and much more! Take a look inside to get a full list of the member benefits, broken down by local, WBA and National.

# LOCAL BENEFITS



Bellin Health provides BCHBA members and their family a variety of benefits including a Free Walk-In Injury Assessment, \$69 FastCare Visit, \$50 Heart Calcium Scoring, Free Weight Management Orientation, Free Belling Fitness Membership (one week free or a discounted membership), and Free Bellin for Women Membership.

• Contact Taylor Hines at (920) 436-8688 or [taylor.hines@bellin.org](mailto:taylor.hines@bellin.org).



Cellcom provides BCHBA members discounts on the Business Share Plan that includes nationwide calling, unlimited international and domestic text messages and shareable data.

• Contact Adam Geiser at (920) 609-1233 or [adam.geiser@cellcom.com](mailto:adam.geiser@cellcom.com).



Highland Building Consultants provides BCHBA members and employees a reduced rate on an Energy Evaluation! The discount applies to an existing home assessment under the Hope Performance with ENERGY STAR program. Members receive \$50 off the \$350 assessment fee at the time of the inspection. Those with natural gas will also receive additional incentives for improvements completed. Focus on Energy incentives could also be available.

• Contact Doug Meek at (920) 621-0717 or [highlander1278@sbcglobal.net](mailto:highlander1278@sbcglobal.net).



Packerland Websites offers a 10% discount on website design, social media management, Search Engine Optimization, Newsletters, and more!

• Contact Bill Koehne at (920) 826-5901 or [bill@packerlandwebsites.com](mailto:bill@packerlandwebsites.com).



Martin Systems offers BCHBA members a free month of monitoring services when you purchase 12 months. Martin Systems provides Security & Life Safety, Audio/Video, and Home Automation.

• Contact Joe Hilbert at (920) 432-2169 or [jhilbert@martinsystems.com](mailto:jhilbert@martinsystems.com).



Matthews Tire offers BCHBA members and their employees 10% off on oil changes and all other repair services as well as 5% off on all tires purchased that are not already discounted. Save money on your vehicle maintenance are tire needs!

• Contact Mark Anderson at (920) 858-5924 or [msanderson@matthewstire.com](mailto:msanderson@matthewstire.com).



# INSURANCE SAVINGS

- The BCHBA Member Insurance Providers below have taken an oath to provide your company the best insurance
- Providers are friends looking out for your best interest
- BCHBA Members provide outstanding customer service

- Using BCHBA Providers allows you to network with fellow BCHBA members and grow your business
- Using a BCHBA Provider is an easy way to find the insurance that works best for you

## The following BCHBA Members have taken the Insurance Oath:

“As a fellow member and Insurance Professional, I agree to provide outstanding customer service and will best evaluate your needs as a company to provide you the highest quality insurance option for you, your company, and our industry.”



**Tony Schiegg** - (920) 437-9281 - [tony@gbic.com](mailto:tony@gbic.com)

**Secura Insurance Provider**

Group & Individual • Business • Life • Disability • Home / Auto • Accident



**Tony Goebel** - (920) 385-1554 - [tony@5Gbenefits.com](mailto:tony@5Gbenefits.com)

**BCHBA Group Health Insurance Provider**

Group Health • Business Insurance • Financial • Life & Disability  
HR Solutions • Medicare



**Jeff LeClaire** -

(800) 944-1367 ext. 30108 - [jleclaire@ticinsurance.com](mailto:jleclaire@ticinsurance.com)

**BCHBA/WBA Health Insurance Provider**

Wisconsin Builders Association - WBA Health Insurance Program



**Jim Lenz** - (920) 434-1609 - [jlenz@lenzins.com](mailto:jlenz@lenzins.com)

Group & Individual • Medical • Life • Disability • Dental • Medicare



**Lawrence Hansen** -

(920) 686-1817 - [lawrence.hansen@hubinternational.com](mailto:lawrence.hansen@hubinternational.com)

**Frankenmuth Insurance Provider**

General Liability • Errors & Omissions • Workers Comp  
Commercial Auto • Property/Equip. Liability

# LOCAL BENEFITS { *value without the price tag* }

## • *Networking*

Create and build long lasting relationships by attending events and networking with other BCHBA members.



## • *Advocacy*

BCHBA, WBA, and NAHB Staff work on your behalf to keep housing affordable. Whether it be meeting with local municipalities to encourage development or lower impact fees or lobbyists supporting a bill to lower tariffs on lumber.

## • *Advertising*

There are plenty of opportunities to get your business name and brand out to other BCHBA members and consumers including taking advertising out in Showcase books, monthly and weekly newsletters, or sponsoring events.



## • *Member to Member Postings*

If you need to send an e-mail to a specific group of members, you can send the information to BCHBA Staff to send out a Member to Members posting (ex. if you have excess fill that you would like taken off your hands, or, you are looking for a framing crew on a certain week, etc.).

## • *Employment Postings*

If you have an open position that you would like posted on our website for those interested in working in the construction industry, we will post it under our Employment Opportunities tab, just send us the information for the job! Looking to hire for a certain position? Review our Applicants that share their resume with us as they are looking for a career in the trades.



## • *Membership Lists*

If you would like to mail something out to other BCHBA members, you have exclusive access to membership mailing lists so you can promote your products, services, specials, or just even brand your business. All you need to do is request this list from Staff.

## • *Continuing Education*

The BCHBA offers continuing education courses approved by the Department of Safety and Professional Services to apply towards builders' Dwelling Contractor Qualifier Credential.



## • *Construction Forms*

The BCHBA and WBA offer construction forms that have been legally vetted and updated to help you run your business.

## • *Internet Opportunities*

Builder Members can post a free online builder profile for consumers to review, post the sale of up to two spec homes, and post the sale of up to two subdivisions or lots. All Members can buy or sell construction related items and post one multifamily rental property.



# WBA STATE BENEFITS

Visit [wisbuild.org/member-benefits](http://wisbuild.org/member-benefits) to get more information on WBA Benefits.

- *Member Rebate Program*

Builder and remodeler members are eligible to receive cash back on materials, appliances, and more used in their construction projects through the Member Rebate Program. The average savings last year was \$1,526!



- *Member Hotline*

As a member, you receive complimentary access to legal, building code, and safety experts to answer any building-related issues you face.

- *Sales & Tax Advising*

Save 20% off on sales tax audit insurance, onsite visits, free webinars and sales tax audit defense, along with sales and tax audits to identify risks, errors and overpayments.



- *Coaching & Consulting*

Members receive complimentary business assessment services every year through Small Business Growth Partners, a coaching and consulting company with an extensive background in helping small business owners focus their time on their business.

- *Financial Planning*

Third Coast Advisors offer members free access to the Living Balance Sheet which helps business owners and key employees organize and prioritize their financial pictures.



- *Learning Management Systems*

Members can get 5% off 20 videos that help onboard employees to the home building industry's first learning management system designed by homebuilders for home builders.

- *Travel Discounts*

Members and their employees are eligible for a complimentary Snazzy Traveler membership valued at \$99/year. This membership will give you access to unlimited savings on hotels, cars, cruises, and activities.





- *Kwik Trip*


The member discount received will be \$0.06 cents off of every gallon of fuel purchased along with 10% off of most in-store purchases. This program allows your company to take advantage of Kwik Trip's Fuel Card Program with No Minimums, No Monthly or Annual Fees, and discounts on your fuel and in-store purchases.

# NAHB NATIONAL BENEFITS


## AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	<a href="http://nahb.org/goodyear">nahb.org/goodyear</a>
	NISSAN	Save between \$600 - \$5,400 on eligible vehicles. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan	<a href="http://nahb.org/nissan">nahb.org/nissan</a>


## BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method. 10-50% volume discount pricing when buying in bulk.	Building Materials	<a href="http://lowes.com/nahb">lowes.com/nahb</a> 877-435-2440





## FUEL

	COMPANY	SAVINGS	PRODUCTS	INFO
	VOYAGER	Receive up to a 1.45% statement credit discount by utilizing the Voyager fuel card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	<a href="http://usbank.com/splash/corporate-payments/transportation/nahb.html">usbank.com/splash/corporate-payments/transportation/nahb.html</a>

## WIRELESS

	COMPANY	SAVINGS	PRODUCTS	INFO
	T-MOBILE	Save 12% on Eligible Plans. Extend savings to employees with an Employee Program. Fleet and asset management and sensor solutions available.	Cell Phones, Internet, Plans & More	<a href="http://nahb.org/t-mobile">nahb.org/t-mobile</a>

## TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	<a href="http://avis.com/nahb">avis.com/nahb</a> 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	<a href="http://budget.com/nahb">budget.com/nahb</a> 800-283-4387 BCD #Z536900
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	<a href="http://nahb.hotelplanner.com">nahb.hotelplanner.com</a> 1-800-497-2175
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	<a href="http://memberdeals.com/nahb/?login=1">memberdeals.com/nahb/?login=1</a> (877) 579-1201




# NAHB NATIONAL BENEFITS







## BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
	HOUZZ	25% off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/for-pros/nahb-discounts (888) 225-3051
	ODP BUSINESS SOLUTIONS	Up to 75% online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	UPS SHIPPING	Flat-rate pricing. 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
	TFORCE FREIGHT	Save at least 75% off Less than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	1800members.com/nahb
	RHO	Earn 1.75% cash back on each purchase and receive \$750 cash rewards bonus after spending \$10,000 within 90 days after account opening.	Credit Card	grow.rho.co/nahb
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb (800) 417-0930
	HEARTLAND	Reduced fees and elevated customer service for NAHB members.	Payment & POS Solutions	go.heartlandpayment.com/nahb 800-613-0148
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Postings	NAHB Career Portal 828-251-1344 nahb.org/ConstructionJobs

## INSURANCE

	COMPANY	SAVINGS	PRODUCTS	INFO
	FARMERS INSURANCE	Choose an insurance plan that fits your needs. Bundle and save with Farmers GroupSelect.	Personal & Business Insurance Needs	farmersinsurancechoice.com/nahb 888-528-0530

## NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
	STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOUSING ECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

## STAFF CONTACTS:

Lori Frisbie  
Executive Officer  
920.593.7953  
lfrisbie@bchba.org

Lauren Byrne  
Showcase/Graphic Design  
Coordinator  
920.593.7954  
lbyrne@bchba.org

Kayla Martell  
Finance/Office Coordinator  
920.593.7951  
financebchba@bchba.org

Pam Sylvester  
Membership/Program Coordinator  
920.593.7952  
psylvester@bchba.org



811 Packerland Drive • PO Box 13194 • Green Bay, WI 54307-3194  
PHONE: 920.494.9020 • FAX: 920.494.5965  
[www.BCHBA.org](http://www.BCHBA.org)