

MEMBERSHIP GUIDE



For Prospective Members



WHO WE ARE...

The Brown County Home Builders Association (BCHBA) is a member-based, non-profit organization established in 1956. Members are an integral part of a vibrant and progressive organization that has one fundamental goal in mind - to make the housing industry the best that it can be in the communities we serve, including Brown, Kewaunee, Marinette and eastern Oconto Counties. Our dedication to the industry and quality of elevated leadership have made us one of the most influential trade associations in the state.

Through networking with other members, building stronger education, awareness of public policy, and creative marketing, members have seen their businesses grow and their relationships with contractors become something extraordinary.

The one thing that sets BCHBA apart is the VALUE. Value in so many areas will save your business money and bring opportunity. With the opportunities available through the BCHBA you will get more than your money's worth. Nothing will happen in your business unless you make it happen. Why try to do it alone? Surround yourself with people with the same goals; to share, to learn, to teach, to succeed.

Benefits

Networking

Events

Education

**Political
Advocacy**

Marketing

*Our
Philosophy:*

Think BCHBA First.
Do Business with a Member



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Benefits

WHAT'S IN IT FOR ME?

The reputation of the BCHBA has been built over 65 years of dedication to professional standards, continuing education, and fair business practices. Your membership is a symbol of your credibility in the building industry.

In addition, take advantage of numerous Member Benefits from local businesses and our National and State Associations. Read on to learn more about "what's in it for you?"

3-in-1 membership

Joining the BCHBA automatically enrolls you in the state and national Associations. BCHBA currently has a membership of 600+, growing strength in numbers daily



and representing approximately 30,000 employees in Northeast Wisconsin. Members work together to make our local housing industry the best it can be.

Local Benefits

Volume Discount Rate Plans

- Bellin Health
Kristin Jacques
(920) 436-8682
- Cellcom -
Adam Geiser
(920) 617-7902
- Highland Building
Consultants, LLC -
Doug Meek, (920) 621-0717
- Packerland Websites - Bill Koehne (920) 826-5901
- Martin Systems - Joe Hilbert, (920) 432-2169
- Matthews Tire - Mark Anderson, (920) 858-5924



Discounts through NAHB

Member Benefits through the National Association of Home Builders

- Car Rental - Avis & Budget
- Construction Jobs
- Dell
- GM Discount
- Goodyear
- Heartland
- Houzz
- Lowe's
- Nissan Discount
- ODP Business Solutions
- RingCentral
- Voyager
- YRC/UPS Freight

Member Insurance Providers

- Gordon Lenz & Associates, Inc. - Jim Lenz (920) 434-1609
- Hub International - Lawrence Hansen (920) 686-1800 x8
- Green Bay Insurance Center, Inc.
- Tony Schiegg (920) 437-9281
- 5G Benefits - Tony Goebel (920) 385-1554
- The Insurance Center - Jeff LeClaire (800) 944-1367 ext. 30108

member rebate program

Build a House. Get Cash. WBA's Member Rebate Program

When you participate in the WBA Member Rebate Program, every home you build can earn you rebate checks! To register, visit www.HBArebates.com.

**dare to
compare.**



WINNER WINNER, CHICKEN DINNER

Okay, so it might not always be chicken on the menu, however... the events below offer a great meal while mingling with other members, all covered by your annual dues.

- JANUARY - MEMBERSHIP MEETING
- FEBRUARY - MEMBERSHIP MEETING
- APRIL - BBW AUCTION
- MAY & SEPTEMBER -
OPEN HOUSE
- NOVEMBER GMM



It All Adds Up to Your Annual Dues Payment.

NAHB'S GM DISCOUNT PROGRAM

As one of the major automotive manufacturers of the National Association of Home Builders (NAHB), GM is pleased to extend this private offer of \$500 toward the purchase or lease of most new GM vehicles to Association members.



**NO OTHER LOCAL ORGANIZATION OFFERS WHAT WE
CAN FOR YOUR BUSINESS AND THE INDUSTRY.**

“Often, taking advantage
adds up to what a member would



\$ 120



*Per Line - Per Year

CELLCOM CELLULAR PHONE SERVICE

BCHBA Members receive discounts on the Business Share Plan where you can enjoy unlimited nationwide calling, unlimited international and domestic text messages and shareable data. Cellcom provides quality and affordable wireless service, dedicated customer service, and the best product mix including the latest smartphones, rugged handsets, 4G tablets, broadband Internet solutions and more.



\$50

BELLIN HEALTH
WELLNESS BENEFITS

Bellin Health offers members a heart calcium scoring. This includes: calcium score & reading of surrounding lung tissue by board certified cardiologists. Additional benefits available - contact the BCHBA Office for more information.

WBA'S MEMBER REBATE PROGRAM

For the minimal effort of filling out a simple form indicating the products you use when you close a home or remodeling project, you will be rewarded with cash in your pocket. Recoup your annual membership dues investment and more. The average amount rebated to members in 2021 was \$1,582.20! To register, visit <http://www.hbarebates.com/registration.html>.

NISSAN DISCOUNT PROGRAM

Nissan of North America is excited to extend NAHB member business exclusive incentives towards a purchase or lease of your next Nissan vehicle. These incentives are available on 2021 and 2022 model year sedans, crossovers, SUVs, sports car, luxury models, pickup trucks.*

Visit a BCHBA Member dealer (Bergstrom, Broadway Automotive, Gandrud Auto Group or S & L Motors) and bring in your NAHB Proof of Membership form (log in to nahb.org or call the BCHBA Office at (920) 494-9020 to obtain your copy).



GOODYEAR TIRE DISCOUNT

NAHB and Goodyear are pleased to offer solutions to members to help them save time and reduce costs on auto, light truck, and commercial truck tires and services. Plus, a portion of all sales through NAHB's Goodyear tire program will help support state and local home builders' associations.



Goodyear tire purchases must be made through the NAHB website. Purchases made elsewhere are not eligible for special pricing through this program.

**of just one benefit
pay in dues for the entire year."**

LORI FRISBIE
EXECUTIVE OFFICER
BCHBA



NEW HOME CONSTRUCTION FORMS for Builder Members

The WBA new home construction contract is truly the industry standard. WBA worked with the attorneys at Axley Brynson LLP to develop a comprehensive contract that includes Hold Harmless, lien notice, construction defects, allowances, owner work & special conditions. A \$2,500 value, free for our members!



OFFICE DEPOT DISCOUNT

Office Depot offers members an exclusive discount for purchases at Office Depot.



EMPLOYEE & COMMERCIAL DISCOUNT

Matthews Tire offers members an exclusive discount for services & purchases at any Matthews Tire locations.



BCHBA INSURANCE PLAN

Only BCHBA members can receive this plan. Savings up to 25% on their health insurance premiums.



WEB DEVELOPMENT DISCOUNT

Receive 10 to 20% off on your web development fee with the members above.



A full listing of Member Benefit Providers can be obtained on page 3. To learn more about any of the benefits listed or the special BCHBA member prices, please contact the BCHBA Office at (920) 494-9020.

Value With No Price Tag



Networking

The leads you make when attending BCHBA events are priceless. The monetary benefits you receive help offset the cost of your dues, but the long-standing relationships you make along the way will benefit your business for years to come. The important thing to keep in mind is to get involved and have patience. For more tips, see page 11.



Mailing Lists

Looking to mail something out to fellow members - a.k.a., your target market? As a member, you have exclusive access to membership mailing lists, so you can promote your products, services, specials or even just brand your business. Simply send a copy of the mailing to the BCHBA and they can get you the mailing list.



Communications

Stay in the know on the latest in the local housing industry, your community and the Association. BCHBA members receive a monthly newsletter to inform on important housing stats, legislative efforts, educational classes and updates and Association events.



NETWORKING OPPORTUNITIES

- ATTEND GENERAL MEMBERSHIP MEETINGS
- JOIN A COMMITTEE
- VOLUNTEER AT A BCHBA MEMBERSHIP EVENT
- VOLUNTEER AT THE SHOWCASE OF HOMES OR AT THE HOME SHOW
- JOIN THE BCHBA MEMBERS FACEBOOK GROUP AND POST PERTINENT INFO



Member Reward Bucks!

Your participation at committee meetings and events will offer more than just the chance to establish relationships. To reward our members who are active by attending committee meetings and select events, we offer Member Reward Bucks! Save them up and use them as entries to drawings for great prizes that will be given at our January General Membership Meeting.

networking for your business

Your membership allows you to participate in a variety of BCHBA activities including General Membership Meetings, open houses, committee meetings, fundraising events and casual events such as our annual Summer Party Golf Outing or Perch and Steak Fry. Your participation will help you make connections that can lead to long-standing business relationships.



Join a Committee!

Stay informed and make an impact in the BCHBA by joining a committee. As a committee member, you will meet key players in the Association and have the opportunity to network with others. Members are welcome to sit in on any committee meetings.

Builder/ Inspector Task Force - Discusses issues relevant to new homes, regulations and UDC codes.

Education - Develops education calendar and discusses fundraising ideas for BCHBA Education Awards.

Fundraising - Discusses BCHBA fundraising activities, plans annual Building a Better Wisconsin Auction, seeks donations and assists with working of events.

Government Affairs - Discusses the state of housing, current political issues, new and proposed legislation and works with local leaders to keep housing affordable.

Home Show - Provide Home Show planning and serve as volunteers (Must be an exhibitor to join committee).

Membership Development - Discusses ways to recruit and retain members to the Association and determines programming that would benefit the membership.

Multifamily - Discusses current issues related to owning and managing multifamily property.

Marketing & Business Development - Learn from marketing and business development experts.

Showcase - Responsible for reviewing Showcase Guidelines and planning for the Spring & Fall Events.

Consumer Events

GREEN BAY HOME + LIFESTYLES EXPERIENCE

The Home + Lifestyles Experience allows consumers to experience “one-stop-shopping” for all their building, remodeling and decorating needs. It’s the area’s biggest and best home show!



THE SHOWCASE OF HOMES

The Spring and Fall Showcase of Homes are tours of newly constructed spec and custom homes, and remodel projects.



Participants in the Showcase must hold membership in the BCHBA for a minimum of one (1) year prior to the event.

If entering a newly constructed home, you must be an approved Builder Member (see requirements below) prior to the final contract deadline. You do not need to be a Builder Member to enter a remodeled home project, however, if you are not, the contract must be signed stating that a building permit is not required for the scope of work conducted.

builder & associate requirements

Membership in the BCHBA is divided into two categories, Builder and Associate members. All members must be of good character and business reputation, agree to subscribe to the Code of Ethics and Bylaws of the Association and share the BCHBA's objectives.

BUILDER MEMBERS

A Builder member is any person, firm, or corporation currently in the business of shelter construction, land development, or remodeling and has successfully completed the required education programs:

1. Successfully complete and file with the Wisconsin Department of Safety & Professional Services (DSPS) a Business Credential Application and have been granted a Dwelling Contractor Certification (DCC)
2. Complete and file a Wisconsin DSPS Credential Application and be granted a Dwelling Contractor Qualifier Certification (DCQ). According to the Wisconsin DSPS, a builder must renew the DCQ which is contingent upon the builder obtaining a minimum of 12 hours of acceptable continuing education (right) prior to the expiration date of the credential. If at any time the DCQ and/or DCC become invalid, the Builder's membership will be transferred to an Associate membership.

ASSOCIATE MEMBERS

An Associate member is any person, firm or corporation engaged in a trade, industry or profession related to, or serving the shelter industry.

AFFILIATE MEMBERS

If more than one person from a company is interested in the exclusive discounts for primary contacts, an Affiliate Membership is available.

Continuing Education

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BCHBA SPONSORED CLASSES

The BCHBA sponsors classes in conjunction with its General Membership Meetings and promotes member-sponsored classes via our newsletter and e-mail. Classes will help Builder Members obtain their necessary credentials through the Wisconsin Department of Safety and Professional Services. A listing of educational courses is available at www.BCHBA.org/education/continuing-education



NWTC CLASSES

The BCHBA works with Northeast Wisconsin Technical College (NWTC) to encourage the inclusion of DCQ credentialed classes as part of their course offerings that are held at its college. Classes are scheduled and fees are retained by NWTC.

ONLINE COURSES

The WB Foundation offers online continuing education credits for holders of Wisconsin's Dwelling Contractor credentials through its partnership with Slipstream and the B4 Conference through the new Learning Management System, Coassemble. Visit www.wisbuild.org/online-courses-preview for more information.

NON-CREDENTIALLED CLASSES

Some classes are held that do not offer credentials, just a great learning opportunity. These classes are generally free and included in our Marketing and Business Development series.

Even if they are not eligible to receive continuing education credits, ALL members are welcome to attend any of our classes.

what have we done for you lately?

THE BCHBA WORKS WITH LOCAL LEGISLATIVE LEADERS TO PROMOTE SAFE AND AFFORDABLE HOUSING IN BROWN COUNTY

Government Affairs Committee

The Government Affairs Committee meets monthly to discuss numerous current topics including: the Wisconsin housing market and economic outlook, foreclosure trends, permit reports, how to stimulate investment and growth in the building industry, housing incentives, new legislation and organizations that assist home buyers and those who face foreclosure, tax breaks, interest rates, mortgage options, workforce housing, multifamily interests, proposed legislation and fees that would harm or help our industry...

Get Involved! Want to be part of the effort to keep housing safe and affordable?

- **JOIN THE GOVERNMENT AFFAIRS COMMITTEE**
- **ATTEND BUSINESS DAY IN MADISON.** OCCURS ANNUALLY IN FEBRUARY OR MARCH
- **GET ON THE PHONE.** THE BCHBA HOSTS CALLING SESSIONS TO REMIND MEMBERS TO VOTE FOR IMPORTANT ELECTIONS
- **GET OUT AND VOTE!** THE BCHBA PUBLISHES ITS ENDORSED CANDIDATES VIA OUR WEBSITE AND NEWSLETTER

December 2022

The Brown County Home Builders Association's Government Affairs Committee met with the City of Green Bay's Chief of Operations, Joseph Faulds, to discuss current development in the city, the city's budget, and stormwater management plans.

November 2022

The Brown County Home Builders Association's Government Affairs Committee worked with the City of Green Bay to come to an agreeable updated green infrastructure code update for the City's Municipal Code.

October 2022

The Brown County Home Builders Association Board of Directors endorsed the following candidates for the fall election because they have proven to be "friends of housing" or have shown support of issues related to the housing industry:

- Tim Michels Governor
- Roger Roth Lieutenant Governor
- Eric Toney Attorney General
- Ron Johnson U.S. Senator
- Mike Gallagher U.S. Congress
- Andre Jacque State Senate, District 1
- Joel Kitchens State Assembly, District 1
- Shae Sortwell State Assembly, District 2
- David Steffen State Assembly, District 4
- Joy Goeben State Assembly, District 5
- Jeffrey Mursau State Assembly, District 36
- John Macco State Representative District 88
- Kristina Shelton State Representative District 90

Congressman Mike Gallagher attended the monthly Government Affairs Committee meeting and was awarded a Defender in Housing Award. The Congressman shared his perspective on how the next couple of years will go and what issues he feels are necessary to address.

August 2022

Staff and BCHBA Past President, Andy Selner presented U.S. Congressman Mike Gallagher with a BUILD PAC check at one of the Congressman's events early this month. Congressman Gallagher took the time to check in to see what the biggest issues our members are facing and to thank us again for having him as our Keynote Speaker at our Legislative Breakfast earlier this year.

Continually

The BCHBA staff continually informs the public about the housing market and provides tips and ideas to consider for their new home by sharing information in the monthly newsletter and on the BCHBA website. Visit: www.bchba.org/resource-center/articles.



FAQs

The cost of membership seems pricey – Is it really worth the investment? If you are involved and taking advantage of member benefits, you will see a return on investment within the first few months. Pages 4-5 outline the monetary value of taking advantage of specific member benefits. Taking advantage of just one or two of these benefits will easily add up to your annual dues payment. On top of that, you will be building relationships that will allow you to increase business... actually making money on top of all the cost-saving benefits you are receiving.

Right now we are so busy! How can I effectively run my business, spend time with my family and still have time leftover to get involved in the BCHBA? It is great to be busy, but we understand that it can also create stress. We know we can't always be your number one priority, but we also know that it is a priority for you to have a successful business that creates a positive quality of life for you and your family. That is what we're here for - to help you achieve success. There is no better way you could spend your time than to connect with industry leaders and make the relationships that can help you reach your overall goals. This is the opportunity we provide.

I have heard that it is tough to “get-in” with the members because they have loyalty to specific companies. How can I break through the barriers to be considered? It is important to remember that everyone feels a little uncomfortable with networking and many members felt the same way you did when they first joined. They didn't make the connections overnight and you probably won't either. But attending and getting involved is the first step. Joining a committee is a great way to meet people in a more casual, intimate environment. When you do attend an event or General Membership Meeting, there is no harm in asking to be introduced to someone. BCHBA staff or someone on our Board of Directors or Membership Committee are more than happy to do so... after all, they were once in your shoes.

I'm nervous about joining and having my competitors learn too much about my business. Although it is logical that in your total scope of competitors, some will be members of the BCHBA, there are also companies out there that are not. BCHBA Membership is a prestigious quality to consumers. Would you prefer to be perceived by consumers as one of the best in your industry or as one of the other guys? You may actually learn something from your competitors and at the same time, you will be taking advantage of the BCHBA's marketing efforts to set members apart in the industry.

My main goal is to gain more business – can the BCHBA really help me do that? Besides just offering you a platform to make business connections, the BCHBA offers other ways to gain new business. Advertising in specialized BCHBA publications allows you to reach your target market in a way that other ads cannot. There are publications to help you reach home-savvy consumers that are already shopping for products and services in your industry. Or you can tailor your business to business message through publications that go out to the entire membership. Only members are able to advertise in BCHBA publications and there are discounts offered if you purchase multiple publications, allowing you a cost-effective way to reach your niche. In addition to advertising, you have the opportunity to participate in events such as the Showcase of Homes or to get a discounted booth at the Home Expo. The exposure you will get from face-time with consumers is invaluable.

marketing your business

BCHBA PUBLICATIONS

The BCHBA offers Members-Only advertising opportunities in the following publications:

- ✓ Breaking Ground Newsletter
- ✓ Showcase of Homes Book/Ticket/App
- ✓ Membership Directory



In addition, we work with local media outlets to offer advertising in their special inserts and ads that run in conjunction with the Showcase and The Green Bay Home + Lifestyles Experience.

CONSUMER EVENTS

It's a no-brainer: the best way to get customers is to meet with them personally! The BCHBA offers opportunities for members to do just that when they participate in our Showcase of Homes and Home Show events. If you are looking for consumer leads, this is the number one way our members tell us they find them.

FREE INTERNET OPPORTUNITIES

All Members:

- ✓ Buy or sell construction related items
- ✓ Post seeking labor or work ads
- ✓ Post one multifamily rental property

Builder Members Only:

- ✓ Post a free online builder profile
- ✓ Post sale of up to two spec homes
- ✓ Post sale of up to two subdivisions or lots

MEMBER TO MEMBER POSTING

If you need to send an e-mail to a specific group of members, you can e-mail the information to lfrisbie@bchba.org to send a “Member to Member” posting. An example of an appropriate post is if you have excess fill that you would like taken off your hands.



Now that I'm joining, how do I maximize my membership?

FREE EVENTS - Attending free events, dinners or committee meetings already adds up to the portion of dues kept by BCHBA.

CONSUMER EVENTS - Participating shows your company has stability. Not only that, you'll have face time with thousands of potential customers.

ADVERTISING - The BCHBA offers several opportunities to advertise your business to both members and consumers to truly reach your niche market.

BE FEATURED ON OUR WEBSITE - Builders can feature a company profile or homes for sale and all members can post employment opportunities... For FREE!

THINK BCHBA FIRST - When choosing a housing professional for any reason, look to BCHBA Members - they will do the same.

DIRECTLY MARKET TO SHOWCASE BUILDERS or THE MEMBERSHIP AS A WHOLE - Access Showcase builder or membership mailing lists to target your messaging.

COMMIT - Patience is key and paying your dues is the starting point - not the conclusion - to gaining business. If you really want to make your membership work for you:

In 30 days commit to:

- Take time to browse our website at www.BCHBA.org and "Like" the BCHBA on Facebook
- Attend at least one General Membership Meeting
- Take advantage of our member benefits to start saving money
- Put BCHBA decal on vehicles & up at job sites
- Include BCHBA logo on your website
- Familiarize yourself with our monthly newsletter



In 60 days commit to:

- Look into Builder/Remodeler Rebate Program
- Login to the member sections of the local, state and national Association sites to review information
- Review your member listing - is it the correct company and contact information?
- Send BCHBA staff your business news to promote it on social media

In 90 days commit to:

- Look at the list of BCHBA committees to see where you would have an interest in getting involved
- If your time is limited and you're unsure how to get involved - Call (920) 494-9020 to learn more about how and where you can serve
- Review the BCHBA membership directory for potential business connections
- Decide what events to participate in at BCHBA to grow customers and business relationships

In 120 days commit to:

- Share your BCHBA experience with someone that would also benefit from joining the Association
- Stop by the BCHBA Office with a list of ideas and/or questions to ask the staff

In 180 days commit to:

- Review membership - Are we meeting the goals you set for joining? If not, call the Office at (920) 494-9020
- Submit a new member testimonial for our website or newsletter



Membership Application

Mail to Brown County Home Builders Association

811 Packerland Drive - PO BOX 13194 - Green Bay, WI 54307-3194 - (920) 494-9020 - www.bchba.org

OR, if you are already a member, share this with someone you know who could benefit!

APPLICANT INFORMATION:

Business Name: _____

Contact Person: _____ Position/Title: _____

Business Street Address: _____ City, State, Zip: _____

Business Mailing Address: (if different from the street address)

City, State, Zip: _____

Business Phone: _____ Business Fax: _____

Cell: _____ E-mail: _____

If provided, your e-mail address will serve as the main method for BCHBA communications. We will not share this information with third parties or sell the information at any time.

How would you like to receive the BCHBA newsletter?

☐ Please send the newsletter via e-mail ☐ Please send a hard copy of the newsletter

Business Website: _____

Would you like a link to your site in our online Directory? ☐ Yes ☐ No

Type of Business: _____ # of employees: _____

Product/Service provided: _____ Business Start Date: _____

PLEASE ACCEPT MY APPLICATION FOR THE FOLLOWING AREA:

☐ Associate Member - \$490 per year ☐ Builder Member - \$530 per year

Builder Members:

Dwelling Contractor Certification (DCC) number _____

Dwelling Contractor Qualifier (DCQ) number _____

BY SIGNING THIS AGREEMENT, I agree to abide by the Code of Ethics and Bylaws of the BCHBA to which this application is directed, of the National Association of Home Builders (NAHB) of the United States and of the Wisconsin Builders Association (WBA) with which it is affiliated. Of the dues remitted, a portion shall be used as subscription for one year of membership in NAHB and WBA.

SIGNATURE OF APPLICANT: (Membership Is Subject to Board of Directors Approval)

REFERRED BY (SPIKE): _____ **DATE:** _____

Dues to the BCHBA are not deductible as charitable contributions for federal tax purposes. However, a portion of your dues payments can be deductible as an "ordinary and necessary" business expense.

PAYMENT (Visa or MasterCard are Accepted Credit Cards):

☐ Card #: _____ ☐ Pay by Check _____

Name on Card: _____

Expiration Date: _____ Security Code: _____ **3% fee added to credit card payment*

Address where bill is sent: _____
Zip: _____

2023 LEADERSHIP:

President

John Michael Bunker -
Johnny B Home Construction, Inc.

Vice President

Chad Buntin - Buntin Construction, LLC

Associate Vice President

Lily Smith • 2023
Dominion Title & Exchange Services

Secretary

Bryan Geurts - Tru-Bilt Construction

Treasurer

Jason Herbst • 2023
Johnson Financial Group

Past President 2022

Paul DeLeers - DeLeers Construction, Inc.

Past President 2021

Rory Arndt - Arndt Construction

Builder Directors:

Dirk Bartolazzi • Bartolazzi Homes, LLC

Steve Huben • Custom Kreations, Inc.

Mark Macco •

Hillcrest Homes & Properties LLC

Paul Vande Hei •

Paul Vande Hei Custom Homes, LLC

Kevin Verhagen • Black Diamond Builders

Associate Directors:

Chris Krause • 2023
Broadway Automotive

Jenna Rousseau • 2023

Renning, Lewis & Lacy, S.C.

Steve Awe • 2023 - 2024

Northeast WI Technical College

Jim Cornell • 2023 - 2024

Jim Cornell Plumbing, LLC

Krystal Kubichka • 2023 - 2024

Nicolet National Bank

Jon Susek • 2023 - 2024

Green Bay Insurance Center, Inc.

Multifamily Director

Becky Schlag • 2023

Compass Management, LLC

Benefits

Networking

Events

Education

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Theodore Roosevelt said it best:
“Every man owes part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere.”



811 Packerland Drive
PO Box 13194
Green Bay, WI 54307-3194
920.494.9020 ph
920.494.5965 fax
www.BCHBA.org

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Search - Brown
County Home
Builders Association

Staff Contacts:

Lori Frisbie
Executive Officer
920.593.7953
lfrisbie@bchba.org

Lauren Byrne
Showcase/
Graphic Design
Coordinator
920.593.7954
lbyrne@bchba.org

Kayla Martell
Finance/Office
Coordinator
920.593.7951
kmartell@bchba.org

Pam Parish
Membership/Program
Coordinator
920.593.7952
pparish@bchba.org